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**United States**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 8-K**

**Current Report**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**Date of Report (date of earliest event reported):**

**May 10, 2022**

**Fidelity National Financial, Inc.**

(Exact name of Registrant as Specified in its Charter)

001-32630

(Commission File Number)

Delaware

16-1725106

(State or Other Jurisdiction of  
Incorporation or Organization)

(IRS Employer Identification Number)

601 Riverside Avenue

Jacksonville, Florida 32204

(Addresses of Principal Executive Offices)

(904) 854-8100

(Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Securities registered pursuant to Section 12(b) of the Act:**

<u>Title of Each Class</u>	<u>Trading Symbol</u>	<u>Name of Each Exchange on Which Registered</u>
FNF Common Stock, \$0.0001 par value	FNF	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02. Results of Operations and Financial Condition**

On May 10, 2022, Fidelity National Financial, Inc. (the "Company", "FNF") issued an earnings release announcing its financial results for the First Quarter of 2022. A copy of the FNF earnings release is attached as Exhibit 99.1 to this Current Report on Form 8-K. In addition, the Company is furnishing the quarterly financial supplement for its F&G operating segment as Exhibit 99.2 to this Current Report on Form 8-K.

The following information, including the Exhibits referenced in this Item 2.02, is being furnished pursuant to this Item 2.02 and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

**Item 8.01. Other Events**

On March 16, 2022, FNF issued a press release announcing its intention to dividend to FNF shareholders, on a pro rata basis, 15% of the common stock of its wholly-owned subsidiary, F&G Annuities & Life, Inc. ("F&G") (such distribution, the "Partial Spin-off"). F&G and FNF have confirmed the reservation by F&G of the ticker symbol "FG" with the New York Stock Exchange to be effective upon commencement of trading of F&G's common stock in connection with the Partial Spin-off. FNF will continue to trade under the ticker symbol "FNF" on the New York Stock Exchange following the Partial Spin-off.

**Item 9.01. Financial Statements and Exhibits****(d) Exhibits**

<b>Exhibit</b>	<b>Description</b>
99.1	<a href="#">Press release announcing FNF First Quarter 2022 Earnings</a>
99.2	<a href="#">Financial Supplement of F&amp;G, dated May 10, 2022</a>
101	Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Fidelity National Financial, Inc.**

Date: May 10, 2022

By: /s/ Anthony J. Park

Name: Anthony J. Park

Title: Chief Financial Officer



## PRESS RELEASE

### FNF Reports First Quarter 2022 Financial Results

Jacksonville, Fla. – (May 10, 2022) - Fidelity National Financial, Inc. (NYSE:FNF) (the Company), a leading provider of title insurance and transaction services to the real estate and mortgage industries and a leading provider of insurance solutions serving retail annuity and life customers and institutional clients through FNF's wholly-owned subsidiary, F&G, today reported financial results for the first quarter ended March 31, 2022.

**Net earnings attributable to common shareholders** for the first quarter of \$397 million, or \$1.40 per diluted share (per share), compared to \$605 million, or \$2.08 per share, for the first quarter of 2021. Net earnings attributable to common shareholders for the first quarter of 2022 includes \$28 million of net favorable mark-to-market effects and \$19 million of other unfavorable items; all of which are excluded from adjusted net earnings attributable to common shareholders.

**Adjusted net earnings attributable to common shareholders (adjusted net earnings)** for the first quarter of \$388 million, or \$1.37 per share, compared to \$455 million, or \$1.56 per share, for the first quarter of 2021. The decrease from the prior year quarter was primarily driven by Title's significant decrease in refinance volume relative to robust levels seen early last year; partially offset by higher average fee per file, strong commercial orders closed and sustained levels of residential purchase orders closed. F&G's adjusted net earnings for the first quarter of 2022 were \$82 million, including \$16 million of net unfavorable items, compared to \$78 million, including \$12 million of net favorable items, for the first quarter of 2021.

#### Company Highlights

- **Stable Title Revenue:** For the Title segment, total revenue of \$2.4 billion, compared to \$2.5 billion in total revenue in the first quarter of 2021. Total revenue, excluding recognized gains and losses, of \$2.6 billion, in line with the first quarter of 2021
- **Growth strategy drives strong sales for F&G:** Total sales of \$2.6 billion for the first quarter, a 57% increase over first quarter 2021 and an 18% increase over fourth quarter 2021, due to continued expansion in new channels
- **Partial spin-off of F&G announced to unlock the value of both businesses:** On March 16, 2022, FNF announced a planned transaction to distribute 15% ownership of F&G to FNF shareholders on a pro rata basis; FNF will retain control of F&G through an 85% ownership stake and remains committed to F&G's growth and long-term success. The transaction is expected to close in late third quarter or early fourth quarter of 2022, subject to customary approvals
- **Ample deployable capital supports shareholder value:** FNF has repurchased 2.75 million shares for a total \$134 million, at an average price of \$48.68 per share, in the first quarter and paid common dividends at \$0.44 per share for a total \$124 million. FNF ended the first quarter with \$1.5 billion in cash and short-term liquid investments at the holding company

William P. Foley, II, commented, "We had great performance in the first quarter, despite the economic and geopolitical challenges that persist, as we increased total revenue by 2% to \$3.2 billion from the prior year. Our Title business was boosted by strong demand in the commercial market and home price appreciation in the residential purchase market, which offset the continued decline in refinance volumes in the rising interest rate environment. F&G continues to execute well on its diversified growth strategy and delivered strong sales in the first quarter which, in turn, drives growth in assets under management and profitability, particularly in a rising interest rate environment. F&G provides our company with a stable and countercyclical source of earnings that is poised to benefit as interest rates rise."

Mr. Foley concluded, “We also remain committed to creating value for our shareholders and believe that our plan to dividend 15% ownership of F&G to FNF shareholders in the second half of this year will help to unlock the market value of both industry leading businesses. F&G has exceeded expectations since we closed on the acquisition in June of 2020 and, by retaining 85% ownership of F&G, we will continue to benefit from their growth which positions F&G to provide strong cash flows and earnings to FNF over the coming years. Looking forward, we expect to create shareholder value through continued investment in our business and returning capital to shareholders, as well as evaluating strategically aligned acquisitions, to maintain attractive returns for all of our stakeholders. With an ample capital position at our holding company, we deployed \$258 million through our quarterly dividend and share repurchase program in the first quarter. This is ahead of pace with the \$907 million of capital returned to our shareholders during full year 2021.”

## Summary Financial Results

(In millions, except per share data)

	Three Months Ended	
	March 31, 2022	March 31, 2021
Total revenue	\$ 3,165	\$ 3,100
F&G total sales <sup>1</sup>	\$ 2,589	\$ 1,654
Total assets	\$ 60,857	\$ 51,489
Adjusted pre-tax title margin	17.1 %	19.9 %
Net earnings attributable to common shareholders	\$ 397	\$ 605
Net earnings per share attributable to common shareholders	\$ 1.40	\$ 2.08
Adjusted net earnings <sup>1</sup>	\$ 388	\$ 455
Adjusted net earnings per share <sup>1</sup>	\$ 1.37	\$ 1.56
Weighted average common diluted shares	283	291
Total common shares outstanding	281	289

## Segment Financial Results

### Title

This segment consists of the operations of the Company’s title insurance underwriters and related businesses, which provide core title insurance and escrow and other title-related services including loan sub-servicing, valuations, default services, and home warranty products.

### First Quarter 2022 Highlights

Mike Nolan, Chief Executive Officer, said, “I am pleased with the stability of our Title business, as we delivered adjusted pre-tax title earnings of \$437 million and an adjusted pre-tax title margin of 17.1% in the first quarter, despite significant uncertainty and volatility in the macro environment. Strength in residential purchase and commercial revenue helped to buffer the ongoing contraction in refinance volumes, which hold a significantly lower fee per file. Looking ahead in 2022, we believe that we are well-positioned to navigate the effects of a rising interest rate environment, with scale advantage as the nationwide market leader, efficiencies from our innovative technology enabled platform, and a disciplined operating strategy and proven track record of quickly adjusting our operating model for significant fluctuations in opened and closed orders.”

- **Total revenue** of \$2.4 billion, compared to \$2.5 billion in total revenue in the first quarter of 2021
- **Total revenue, excluding recognized gains and losses**, of \$2.6 billion, in line with the first quarter of 2021
  - **Direct title premiums** of \$767 million, a 3% increase over first quarter of 2021
  - **Agency title premiums** of \$1.1 billion, a 4% increase over first quarter of 2021

<sup>1</sup> See definition of non-GAAP measures below

- **Commercial revenue** of \$374 million, a 46% increase over first quarter of 2021
- **Purchase orders** opened decreased 1% on a daily basis and purchase orders closed decreased 1% on a daily basis from the first quarter of 2021
- **Refinance orders** opened decreased 57% on a daily basis and refinance orders closed decreased 58% on a daily basis from first quarter of 2021
- **Commercial orders** opened increased 6% and commercial orders closed increased 7% over first quarter of 2021
- **Total fee per file** of \$2,891 for the first quarter, a 49% increase over first quarter of 2021

### First Quarter 2022 Financial Results

- **Pre-tax title margin** of 10.4% and industry leading **adjusted pre-tax title margin** of 17.1% for the first quarter of 2022, compared to 17.4% and 19.9%, respectively, in the first quarter of 2021
- **Pre-tax earnings from continuing operations in Title** for the first quarter of \$249 million, compared to \$439 million for the first quarter of 2021
- **Adjusted pre-tax earnings in Title** for the first quarter of \$437 million compared to \$512 million for the first quarter of 2021. The decrease from the prior year quarter was primarily driven by the significant decrease in the volume of refinance orders closed relative to the robust levels seen last year; partially offset by the higher average fee per file reflective of the current mix of business, continued strength in commercial orders closed, and sustained levels of residential purchase orders closed

## F&G

This segment consists of operations of FNF's wholly-owned subsidiary F&G, a leading provider of insurance solutions serving retail annuity and life customers and funding agreement and pension risk transfer institutional clients.

### First Quarter 2022

Chris Blunt, President and Chief Executive Officer of F&G, commented, "F&G is off to a strong start in 2022, as demonstrated by our first quarter results. We generated strong sales of \$2.6 billion which, in turn, drove our assets under management to \$38.6 billion. In the retail channels, we have seen record levels of submitted annuity premium in March and April, following an inflection point from pricing actions taken in response to the macro environment in the fourth quarter which carried into early first quarter. Momentum continues in our institutional channels and we closed our largest pension risk transfer transaction to-date in the first quarter, with over \$500 million of premium transferred."

Regarding the recently announced transaction to distribute 15% ownership of F&G to FNF shareholders, Mr. Blunt said, "We are making progress toward a targeted closing in late third quarter or early fourth quarter of 2022. Overall, we are well positioned for future growth opportunities and view the transition to being a publicly traded company as a vote of confidence for our business."

- **Total sales** of \$2.6 billion for the first quarter, an increase of 57% over the first quarter 2021 and an increase of 18% over fourth quarter 2021; reflects successful execution of F&G's diversified growth strategy and a disciplined approach to pricing
- **Retail sales** of \$1.5 billion for the first quarter, in line with near record sales in the first quarter 2021 and steady growth of 6% over fourth quarter 2021
- **Institutional sales** of \$1.1 billion for the first quarter, includes a \$527 million pension risk transfer transaction and \$600 million of funding agreement issuances, compared to \$125 million funding agreement issuance for the first quarter 2021; reflects expansion in new markets
- **Average assets under management (AAUM)** of \$37.5 billion for the first quarter, an increase of 29% from \$29.0 billion in the first quarter 2021, driven by net new business asset flows. Ending assets under management were \$38.6 billion as of March 31, 2022
- **Net earnings attributable to common shareholders for F&G** of \$236 million for the first quarter, compared to \$289 million for the first quarter of 2021

- **Adjusted net earnings for F&G** of \$82 million for the first quarter, compared to \$78 million for the first quarter of 2021. Adjusted net earnings excluding notable items were \$98 million in the first quarter, an increase of \$32 million or 48% compared to \$66 million in the prior year quarter, primarily driven by growth in assets under management
  - Net unfavorable items in first quarter of 2022 were \$16 million, including \$38 million of income tax expense due to a valuation allowance recorded against deferred tax assets related to the past sale of discontinued operations, partially offset by \$22 million favorable items primarily comprised of gains on collateralized loan obligation (CLO) redemptions
  - Net favorable items in first quarter of 2021 were \$12 million, primarily as a result of favorable mortality and gains on CLO redemptions

### **Conference Call**

We will host a call with investors and analysts to discuss FNF's first quarter 2022 results on Wednesday, May 11, 2022, beginning at 11:00 a.m. Eastern Time. A live webcast of the conference call will be available on the Events and Multimedia page of the FNF Investor Relations website at [fnf.com](http://fnf.com). The conference call replay will be available via webcast through the FNF Investor Relations website at [fnf.com](http://fnf.com). The telephone replay will be available from 2:00 p.m. Eastern Time on May 11, 2022, through May 18, 2022, by dialing 1-844-512-2921 (USA) or 1-412-317-6671 (International). The access code will be 13728494. An expanded quarterly financial supplement providing F&G segment results is available on the FNF Investor Relations website.

### **About Fidelity National Financial, Inc.**

Fidelity National Financial, Inc. (NYSE: FNF) is a leading provider of title insurance and transaction services to the real estate and mortgage industries. FNF is the nation's largest title insurance company through its title insurance underwriters - Fidelity National Title, Chicago Title, Commonwealth Land Title, Alamo Title and National Title of New York - that collectively issue more title insurance policies than any other title company in the United States. More information about FNF can be found at [fnf.com](http://fnf.com).

### **About F&G**

F&G is part of the FNF family of companies. F&G is committed to helping Americans turn their aspirations into reality. F&G is a leading provider of insurance solutions serving retail annuity and life customers and institutional clients and is headquartered in Des Moines, Iowa. For more information, please visit [fglife.com](http://fglife.com).

### **Use of Non-GAAP Financial Information**

Generally Accepted Accounting Principles (GAAP) is the term used to refer to the standard framework of guidelines for financial accounting. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, this earnings release includes non-GAAP financial measures, which the Company believes are useful to help investors better understand its financial performance, competitive position and prospects for the future. These non-GAAP measures include adjusted net earnings per share, adjusted pre-tax title earnings, adjusted pre-tax title earnings as a percentage of adjusted title revenue (adjusted pre-tax title margin), adjusted net earnings attributable to common shareholders (adjusted net earnings), net investment spread, assets under management (AUM), average assets under management (AAUM) and sales.

Management believes these non-GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results and results in prior operating periods. Our non-GAAP measures may not be comparable to similarly titled measures of other organizations because other organizations may not calculate such non-GAAP measures in the same manner as we do.

The presentation of this financial information is not intended to be considered in isolation of or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. By disclosing these non-GAAP financial measures, FNF believes it offers investors a greater understanding of, and an enhanced level of transparency into, the means by which the Company's management operates the Company.

Any non-GAAP measures should be considered in context with the GAAP financial presentation and should not be considered in isolation or as a substitute for GAAP net earnings, net earnings attributable to common shareholders, net earnings per share, or any other measures derived in accordance with GAAP as measures of operating performance or liquidity. Further, FNF's non-GAAP measures may be calculated differently from similarly titled

measures of other companies. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures are provided below.

**Forward-Looking Statements and Risk Factors**

This press release contains forward-looking statements that involve a number of risks and uncertainties. Statements that are not historical facts, including statements regarding our expectations, hopes, intentions or strategies regarding the future are forward-looking statements. Forward-looking statements are based on management's beliefs, as well as assumptions made by, and information currently available to, management. Because such statements are based on expectations as to future financial and operating results and are not statements of fact, actual results may differ materially from those projected. We undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise. The risks and uncertainties which forward-looking statements are subject to include, but are not limited to: the potential impact of the consummation of the F&G transaction on relationships, including with employees, suppliers, customers and competitors; changes in general economic, business, political and COVID-19 conditions, including changes in the financial markets; weakness or adverse changes in the level of real estate activity, which may be caused by, among other things, high or increasing interest rates, a limited supply of mortgage funding or a weak U. S. economy; our potential inability to find suitable acquisition candidates; our dependence on distributions from our title insurance underwriters as a main source of cash flow; significant competition that F&G and our operating subsidiaries face; compliance with extensive government regulation of our operating subsidiaries; and other risks detailed in the "Statement Regarding Forward-Looking Information," "Risk Factors" and other sections of FNF's Form 10-K and other filings with the Securities and Exchange Commission (SEC).

FNF-E

SOURCE: Fidelity National Financial, Inc.

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**FIDELITY NATIONAL FINANCIAL, INC.**  
**FIRST QUARTER SEGMENT INFORMATION**  
(In millions, except order information in thousands)  
(Unaudited)

*Three Months Ended*

**March 31, 2022**

	Consolidated	Title	F&G	Corporate and Other
Direct title premiums	\$ 767	\$ 767	\$ —	\$ —
Agency title premiums	1,099	1,099	—	—
Escrow, title related and other fees	1,290	665	594	31
Total title and escrow	3,156	2,531	594	31
Interest and investment income	478	27	451	—
Recognized gains and losses, net	(469)	(175)	(297)	3
Total revenue	3,165	2,383	748	34
Personnel costs	823	776	30	17
Agent commissions	844	844	—	—
Other operating expenses	442	397	18	27
Benefits & other policy reserve changes	208	—	208	—
Depreciation and amortization	182	33	143	6
Provision for title claim losses	84	84	—	—
Interest expense	30	—	8	22
Total expenses	2,613	2,134	407	72
<b>Pre-tax earnings (loss) from continuing operations</b>	<b>\$ 552</b>	<b>\$ 249</b>	<b>\$ 341</b>	<b>\$ (38)</b>
Income tax expense (benefit)	155	57	105	(7)
Earnings (loss) from equity investments	2	2	—	—
Earnings (loss) from discontinued operations, net of tax	—	—	—	—
Non-controlling interests	2	3	—	(1)
<b>Net earnings (loss) attributable to common shareholders</b>	<b>\$ 397</b>	<b>\$ 191</b>	<b>\$ 236</b>	<b>\$ (30)</b>
<b>EPS from continuing operations attributable to common shareholders - basic</b>	<b>\$ 1.41</b>			
<b>EPS from discontinued operations attributable to common shareholders - basic</b>	<b>—</b>			
<b>EPS attributable to common shareholders - basic</b>	<b>\$ 1.41</b>			
<b>EPS from continuing operations attributable to common shareholders - diluted</b>	<b>\$ 1.40</b>			
<b>EPS from discontinued operations attributable to common shareholders - diluted</b>	<b>—</b>			
<b>EPS attributable to common shareholders - diluted</b>	<b>\$ 1.40</b>			
Weighted average shares - basic	281			
Weighted average shares - diluted	283			

**FIDELITY NATIONAL FINANCIAL, INC.**  
**FIRST QUARTER SEGMENT INFORMATION**  
(In millions, except order information in thousands)  
(Unaudited)

*Three Months Ended*

*March 31, 2022*

	Consolidated	Title	F&G	Corporate and Other
<b>Net earnings (loss) attributable to common shareholders</b>	\$ 397	\$ 191	\$ 236	\$ (30)
Earnings from discontinued operations, net of tax	—	—	—	—
<b>Net earnings (loss) from continuing operations attributable to common shareholders</b>	\$ 397	\$ 191	\$ 236	\$ (30)
<b>Pre-tax earnings (loss) from continuing operations</b>	\$ 552	\$ 249	\$ 341	\$ (38)
Non-GAAP Adjustments				
Recognized (gains) and losses, net	139	175	(33)	(3)
Indexed product related derivatives	(168)	—	(168)	—
Purchase price amortization	23	13	6	4
Transaction costs	2	—	—	2
<b>Adjusted pre-tax earnings (loss)</b>	\$ 548	\$ 437	\$ 146	\$ (35)
Total non-GAAP, pre-tax adjustments	\$ (4)	\$ 188	\$ (195)	\$ 3
Income taxes on non-GAAP adjustments	(5)	(45)	41	(1)
Total non-GAAP adjustments	\$ (9)	\$ 143	\$ (154)	\$ 2
<b>Adjusted net earnings (loss) from continuing operations attributable to common shareholders</b>	\$ 388	\$ 334	\$ 82	\$ (28)
<b>Adjusted EPS from continuing operations attributable to common shareholders - diluted</b>	1.37			

**FIDELITY NATIONAL FINANCIAL, INC.**  
**FIRST QUARTER SEGMENT INFORMATION**  
(In millions, except order information in thousands)  
(Unaudited)

*Three Months Ended*

*March 31, 2021*

	Consolidated	Title	F&G	Corporate and Other
Direct title premiums	\$ 746	\$ 746	\$ —	\$ —
Agency title premiums	1,058	1,058	—	—
Escrow, title related and other fees	851	745	64	42
Total title and escrow	2,655	2,549	64	42
Interest and investment income	402	29	373	—
Recognized gains and losses, net	43	(59)	102	—
Total revenue	3,100	2,519	539	42
Personnel costs	812	754	29	29
Agent commissions	807	807	—	—
Other operating expenses	458	405	28	25
Benefits & other policy reserve changes	(26)	—	(26)	—
Depreciation and amortization	183	33	144	6
Provision for title claim losses	81	81	—	—
Interest expense	28	—	8	20
Total expenses	2,343	2,080	183	80
<b>Pre-tax earnings (loss)</b>	<b>\$ 757</b>	<b>\$ 439</b>	<b>\$ 356</b>	<b>\$ (38)</b>
Income tax expense (benefit)	166	103	72	(9)
Earnings from equity investments	13	8	—	5
Earnings (loss) from discontinued operations, net of tax	5	—	5	—
Non-controlling interests	4	4	—	—
<b>Net earnings (loss) attributable to common shareholders</b>	<b>\$ 605</b>	<b>\$ 340</b>	<b>\$ 289</b>	<b>\$ (24)</b>
<b>EPS from continuing operations attributable to common shareholders - basic</b>	<b>\$ 2.07</b>			
<b>EPS from discontinued operations attributable to common shareholders - basic</b>	<b>\$ 0.02</b>			
<b>EPS attributable to common shareholders - basic</b>	<b>\$ 2.09</b>			
<b>EPS from continuing operations attributable to common shareholders - diluted</b>	<b>\$ 2.06</b>			
<b>EPS from discontinued operations attributable to common shareholders - diluted</b>	<b>\$ 0.02</b>			
<b>EPS attributable to common shareholders - diluted</b>	<b>\$ 2.08</b>			
Weighted average shares - basic	289			
Weighted average shares - diluted	291			

**FIDELITY NATIONAL FINANCIAL, INC.**  
**FIRST QUARTER SEGMENT INFORMATION**  
(In millions, except order information in thousands)  
(Unaudited)

*Three Months Ended*  
*March 31, 2021*

	Consolidated	Title	F&G	Corporate and Other
<b>Net earnings (loss) attributable to common shareholders</b>	\$ 605	\$ 340	\$ 289	\$ (24)
Earnings from discontinued operations, net of tax	\$ 5	\$ —	\$ 5	\$ —
<b>Net earnings (loss) from continuing operations, attributable to common shareholders</b>	\$ 600	\$ 340	\$ 284	\$ (24)
<b>Pre-tax earnings (loss) from continuing operations</b>	757	439	356	(38)
Non-GAAP Adjustments				
Recognized (gains) and losses, net	(23)	59	(82)	—
Indexed product related derivatives	(185)	—	(185)	—
Purchase price amortization	25	14	7	4
Transaction costs	6	—	2	4
<b>Adjusted pre-tax earnings (loss)</b>	\$ 580	\$ 512	\$ 98	\$ (30)
Total non-GAAP, pre-tax adjustments	\$ (177)	\$ 73	\$ (258)	\$ 8
Income taxes on non-GAAP adjustments	32	(18)	52	(2)
Total non-GAAP adjustments	\$ (145)	\$ 55	\$ (206)	\$ 6
<b>Adjusted net earnings attributable to common shareholders</b>	\$ 455	\$ 395	\$ 78	\$ (18)
<b>Adjusted EPS attributable to common shareholders - diluted</b>	\$ 1.56			

**FIDELITY NATIONAL FINANCIAL, INC.**  
**SUMMARY BALANCE SHEET INFORMATION**  
(In millions)

	<b>March 31, 2022</b>	<b>December 31, 2021</b>
	(Unaudited)	(Unaudited)
Cash and investment portfolio	<b>\$ 46,520</b>	<b>\$ 47,135</b>
Goodwill	<b>4,539</b>	<b>4,539</b>
Title plant	<b>400</b>	<b>400</b>
Total assets	<b>60,857</b>	<b>60,690</b>
Notes payable	<b>3,095</b>	<b>3,096</b>
Reserve for title claim losses	<b>1,912</b>	<b>1,883</b>
Secured trust deposits	<b>970</b>	<b>934</b>
Non-controlling interests	<b>41</b>	<b>43</b>
Total equity and non-controlling interests	<b>8,118</b>	<b>9,457</b>
Total equity attributable to common shareholders	<b>8,077</b>	<b>9,414</b>

## Non-GAAP Measures and Other Information

### Title

The table below reconciles pre-tax title earnings to adjusted pre-tax title earnings.

(Dollars in millions)	Three Months Ended	
	March 31, 2022	March 31, 2021
<b>Pre-tax earnings</b>	<b>\$ 249</b>	<b>\$ 439</b>
Non-GAAP adjustments before taxes		
Recognized (gains) and losses, net	175	59
Purchase price amortization	13	14
<b>Total non-GAAP adjustments</b>	<b>188</b>	<b>73</b>
<b>Adjusted pre-tax earnings</b>	<b>\$ 437</b>	<b>\$ 512</b>
<b>Adjusted pre-tax margin</b>	<b>17.1 %</b>	<b>19.9 %</b>

## FIDELITY NATIONAL FINANCIAL, INC. QUARTERLY OPERATING STATISTICS (Unaudited)

	Q1 2022	Q4 2021	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020
<b>Quarterly Opened Orders ('000's except % data)</b>								
Total opened orders*	522	536	688	695	770	728	847	693
Total opened orders per day*	8.6	8.5	10.8	10.9	12.6	11.6	13.2	10.8
Purchase % of opened orders	62 %	53 %	50 %	53 %	42 %	38 %	40 %	37 %
Refinance % of opened orders	38 %	47 %	50 %	47 %	58 %	62 %	60 %	63 %
Total closed orders*	380	477	527	568	597	617	571	487
Total closed orders per day*	6.2	7.6	8.2	8.9	9.8	9.8	8.9	7.6
Purchase % of closed orders	55 %	51 %	50 %	47 %	34 %	38 %	42 %	35 %
Refinance % of closed orders	45 %	49 %	50 %	53 %	66 %	62 %	58 %	65 %
<b>Commercial (millions, except orders in '000's)</b>								
Total commercial revenue	\$ 374	\$ 546	\$ 366	\$ 347	\$ 257	\$ 322	\$ 216	\$ 184
Total commercial opened orders	66.1	64.5	66.8	69.4	62.2	57.0	58.1	43.9
Total commercial closed orders	37.4	46.1	40.1	42.3	34.8	39.5	30.6	25.7
National commercial revenue	\$ 196	\$ 313	\$ 183	\$ 176	\$ 127	\$ 177	\$ 113	\$ 96
National commercial opened orders	27.5	26.0	27.7	27.4	23.4	21.4	21.7	15.2
National commercial closed orders	14.6	18.1	14.8	14.9	11.2	13.4	9.8	8.8
<b>Total Fee Per File</b>								
Fee per file	\$ 2,891	\$ 3,023	\$ 2,581	\$ 2,444	\$ 1,944	\$ 2,116	\$ 2,063	\$ 1,889
Residential fee per file	\$ 2,188	\$ 2,158	\$ 2,097	\$ 2,030	\$ 1,644	\$ 1,661	\$ 1,803	\$ 1,614
Total commercial fee per file	\$ 10,000	\$ 11,800	\$ 9,100	\$ 8,200	\$ 7,400	\$ 8,200	\$ 7,100	\$ 7,200
National commercial fee per file	\$ 13,400	\$ 17,300	\$ 12,400	\$ 11,800	\$ 11,300	\$ 13,200	\$ 11,500	\$ 10,900
<b>Total Staffing</b>								
Total field operations employees	13,400	13,600	13,700	13,500	13,200	12,800	12,300	10,900
<b>Actual title claims paid (\$ millions)</b>	\$ 54	\$ 62	\$ 55	\$ 56	\$ 46	\$ 54	\$ 50	\$ 51

**Title (continued)****FIDELITY NATIONAL FINANCIAL, INC.  
MONTHLY TITLE ORDER STATISTICS**

Month	Direct Orders Opened *		Direct Orders Closed *	
	/ (% Purchase)		/ (% Purchase)	
January 2022	166,000	57%	119,000	50%
February 2022	165,000	61%	118,000	54%
March 2022	191,000	68%	143,000	60%
<b>First Quarter 2022</b>	<b>522,000</b>	<b>62%</b>	<b>380,000</b>	<b>55%</b>

  

Month	Direct Orders Opened *		Direct Orders Closed *	
	/ (% Purchase)		/ (% Purchase)	
January 2021	256,000	37%	179,000	32%
February 2021	252,000	40%	188,000	32%
March 2021	262,000	49%	230,000	37%
<b>First Quarter 2021</b>	<b>770,000</b>	<b>42%</b>	<b>597,000</b>	<b>34%</b>

\* Includes an immaterial number of non-purchase and non-refinance orders

**F&G**

The table below reconciles net earnings attributable to common shareholders to adjusted net earnings from continuing operations attributable to common shareholders.

	Three Months Ended	
	March 31, 2022	March 31, 2021
(Dollars in millions)		
<b>Net earnings (loss) attributable to common shareholders</b>	<b>\$ 236</b>	<b>\$ 289</b>
Less: Earnings (loss) from discontinued operations, net of tax	—	5
Net earnings (loss) from continuing operations attributable to common shareholders	\$ 236	\$ 284
Non-GAAP adjustments <sup>(1,2)</sup> :		
Recognized (gains) and losses, net	(33)	(82)
Indexed product related derivatives	(168)	(185)
Purchase price amortization	6	7
Transaction costs	—	2
Income taxes on non-GAAP adjustments	41	52
<b>Adjusted net earnings from continuing operations attributable to common shareholders<sup>(1)</sup></b>	<b>\$ 82</b>	<b>\$ 78</b>

Adjusted net earnings from continuing operations attributable to common shareholders include \$16 million of net unfavorable and \$12 million of net favorable items in the three months ended March 31, 2022 and March 31, 2021, respectively.

The table below provides summary financial highlights.

(Dollars in millions)	Three Months Ended	
	March 31, 2022	March 31, 2021
Average assets under management (AAUM) <sup>(1)</sup>	\$ 37,459	\$ 29,016
Net investment spread - FIA <sup>(1)</sup>	3.42 %	2.98 %
Net investment spread - All products <sup>(1)</sup>	2.89 %	2.55 %
Net earnings (loss) from continuing operations attributable to common shareholders	\$ 236	\$ 284
Adjusted net earnings from continuing operations attributable to common shareholders <sup>(1)</sup>	\$ 82	\$ 78

The table below provides a summary of sales highlights.

(In millions)	Three Months Ended	
	March 31, 2022	March 31, 2021
Total annuity sales <sup>(1)</sup>	\$ 1,435	\$ 1,514
Indexed universal life sales <sup>(1)</sup>	\$ 27	\$ 15
Institutional sales <sup>(1)(3)</sup>	\$ 1,127	\$ 125
Total sales <sup>(1)</sup>	\$ 2,589	\$ 1,654

#### Footnotes:

1. Non-GAAP financial measure. See the Non-GAAP Measures section below for additional information.
2. Amounts are net of offsets related to value of business acquired (VOBA), deferred acquisition cost (DAC), deferred sale inducement (DSI) amortization, and unearned revenue (UREV) amortization, as applicable.
3. Institutional sales include funding agreements (FABN/FHLB) and pension risk transfer.



## **DEFINITIONS**

The following represents the definitions of non-GAAP measures used by the Company.

### ***Adjusted Net Earnings Attributable to Common Shareholders (Adjusted Net Earnings)***

Adjusted net earnings is a non-GAAP economic measure we use to evaluate financial performance each period. Adjusted net earnings is calculated by adjusting net earnings (loss) from continuing operations attributable to common shareholders to eliminate:

- i. Recognized (gains) and losses, net: the impact of net investment gains/losses, including changes in allowance for expected credit losses and other than temporary impairment ("OTTI") losses, recognized in operations; the impact of market volatility on the alternative asset portfolio that differ from management's expectation of returns over the life of these assets; and the effect of changes in fair value of the reinsurance related embedded derivative;
- ii. Indexed product related derivatives: the impacts related to changes in the fair value, including both realized and unrealized gains and losses, of index product related derivatives and embedded derivatives, net of hedging cost;
- iii. Purchase price amortization: the impacts related to the amortization of certain intangibles (internally developed software, trademarks and value of distribution asset (VODA)) recognized as a result of acquisition activities;
- iv. Transaction costs: the impacts related to acquisition, integration and merger related items; and
- v. Other "non-recurring", "infrequent" or "unusual items": Management excludes certain items determined to be "non-recurring", "infrequent" or "unusual" from adjusted net earnings when incurred if it is determined these expenses are not a reflection of the core business and when the nature of the item is such that it is not reasonably likely to recur within two years and/or there was not a similar item in the preceding two years.

Adjustments to adjusted net earnings are net of the corresponding impact on amortization of intangibles, as appropriate. The income tax impact related to these adjustments is measured using an effective tax rate, as appropriate by tax jurisdiction. While these adjustments are an integral part of the overall performance of F&G, market conditions and/or the non-operating nature of these items can overshadow the underlying performance of the core business. Accordingly, management considers this to be a useful measure internally and to investors and analysts in analyzing the trends of our operations. Adjusted net earnings should not be used as a substitute for net earnings (loss). However, we believe the adjustments made to net earnings (loss) in order to derive adjusted net earnings provide an understanding of our overall results of operations.

### ***Net Investment Spread***

Net investment spread is the excess of net investment income, adjusted for market volatility on the alternative asset investment portfolio, earned over the sum of interest credited to policyholders and the cost of hedging our risk on indexed product policies. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the performance of the Company's invested assets against the level of investment return provided to policyholders, inclusive of hedging costs.

### ***Assets Under Management (AUM)***

AUM is calculated as the sum of:

- i. total invested assets at amortized cost, excluding derivatives, net of reinsurance qualifying for risk transfer in accordance with GAAP;
- ii. related party loans and investments;
- iii. accrued investment income;
- iv. the net payable/receivable for the purchase/sale of investments, and
- v. cash and cash equivalents excluding derivative collateral at the beginning of the period and the end of each month in the period, divided by the total number of months in the period plus one.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the rate of return on assets available for reinvestment.

### ***Average Assets Under Management (AAUM)***

AAUM is calculated as AUM at the beginning of the period and the end of each month in the period, divided by the total number of months in the period plus one.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the rate of return on assets available for reinvestment.

### ***Sales***

Annuity, IUL, funding agreement and non-life contingent PRT sales are not derived from any specific GAAP income statement accounts or line items and should not be viewed as a substitute for any financial measure determined in accordance with GAAP. Sales from these products are recorded as deposit liabilities (i.e. contractholder funds) within the Company's consolidated financial statements in accordance with GAAP. Life contingent PRT sales are recorded as premiums in revenues within the consolidated financial statements. Management believes that presentation of sales, as measured for management purposes, enhances the understanding of our business and helps depict longer term trends that may not be apparent in the results of operations due to the timing of sales and revenue recognition.



**Experience  
the Power of  
Collaborative  
Thinking**

**F&G Annuities & Life, Inc. ("F&G") - An Operating Segment of Fidelity National Financial, Inc. (NYSE:FNF)  
Financial Supplement  
March 31, 2022  
(Year Ended December 31)**

The financial statements and financial exhibits included herein are unaudited. F&G is an operating segment of FNF ("the Company") and these financial statements and exhibits should be read in conjunction with the Company's periodic reports on Form 10-K, Form 10-Q and Form 8-K. F&G was acquired by FNF on June 1, 2020.

All dollar amounts are presented in millions.

#### **Non-GAAP Financial Measures**

Generally Accepted Accounting Principles (GAAP) is the term used to refer to the standard framework of guidelines for financial accounting. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, this document includes non-GAAP financial measures, which the Company believes are useful to help investors better understand its financial performance, competitive position and prospects for the future. Management believes these non-GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results and results in prior operating periods. Our non-GAAP measures may not be comparable to similarly titled measures of other organizations because other organizations may not calculate such non-GAAP measures in the same manner as we do. The presentation of this financial information is not intended to be considered in isolation of or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. By disclosing these non-GAAP financial measures, the Company believes it offers investors a greater understanding of, and an enhanced level of transparency into, the means by which the Company's management operates the Company. Any non-GAAP measures should be considered in context with the GAAP financial presentation and should not be considered in isolation or as a substitute for GAAP net earnings, net earnings attributable to common shareholders, or any other measures derived in accordance with GAAP as measures of operating performance or liquidity. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures are provided within.

**F&G - An Operating Segment of FNF**  
**Financial Supplement - March 31, 2022**  
**(All periods are unaudited)**

	Page
<u>A. Financial Highlights</u>	
<u>Consolidated Financial Highlights</u>	<u>3</u>
<u>Sales Results by Product</u>	<u>3</u>
<u>Condensed Consolidated Balance Sheets</u>	<u>4</u>
<u>Reconciliation of Total Shareholders' Equity to Total Shareholders' Equity Excluding AOCI</u>	<u>5</u>
<u>Condensed Consolidated Statements of Operations</u>	<u>6</u>
<u>Reconciliation from Net Earnings to Adjusted Net Earnings</u>	<u>7</u>
<u>Notable Items</u>	<u>7</u>
<u>Adjusted Net Earnings Statement</u>	<u>8</u>
<u>Financial Strength Ratings</u>	<u>9</u>
<u>B. Product Summary</u>	
<u>Total Product Net Investment Spread</u>	<u>10</u>
<u>FIA Net Investment Spread</u>	<u>11</u>
<u>Assets Under Management Rollforward and Average Assets Under Management</u>	<u>12</u>
<u>Annuity Account Balance Rollforward</u>	<u>12</u>
<u>Annuity Liability Characteristics</u>	<u>13</u>
<u>C. Investment Summary</u>	
<u>Summary of Invested Assets by Asset Class</u>	<u>14</u>
<u>Credit Quality of Fixed Maturity Securities</u>	<u>15</u>
<u>Summary of Residential Mortgage Backed Securities by Collateral Type and NAIC Designation</u>	<u>16</u>
<u>D. Counterparty Risk</u>	
<u>Top 5 Reinsurers</u>	<u>16</u>
<u>E. Non-GAAP Financial Measures</u>	<u>17</u>

**F&G - An Operating Segment of FNF**  
**Financial Supplement - March 31, 2022**  
**(All periods are unaudited)**

**Consolidated Financial Highlights**

	Three months ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
<b>Select Income Statement Data:</b>					
Net earnings attributable to common shareholders	236	121	373	82	289
Adjusted net earnings attributable to common shareholders ("Adjusted net earnings") (a) (c)	82	90	101	92	78
<b>Select Metrics:</b>					
Average assets under management ("AAUM") (a)	37,459	35,699	32,692	30,423	29,016
Assets under management ("AUM") (a)	38,601	36,494	34,665	31,760	29,700
Net investment spread (a)	2.89 %	2.89 %	2.85 %	2.95 %	2.55 %
Adjusted return on assets (a) (b) (c)	0.88 %	1.13 %	1.18 %	1.14 %	1.08 %

(a) Refer to "Non-GAAP Financial Measures Definitions"

(b) Adjusted return on assets is calculated on a year to date ("YTD") basis.

(c) Refer to page 7 "Notable Items" for further explanation of trends.

**Sales Results by Product**

	Three months ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
<b>Sales (a)</b>					
Fixed indexed annuities (FIA)	962	1,055	1,073	1,135	1,047
Fixed rate annuities (MYGA)	473	301	458	512	467
Total annuity	1,435	1,356	1,531	1,647	1,514
Indexed universal life (IUL)	27	28	24	20	15
Funding agreements (FABN/FHLB)	600	35	1,150	1,000	125
Pension risk transfer (PRT)	527	776	371	—	—
<b>Total Sales</b>	<b>\$ 2,589</b>	<b>\$ 2,195</b>	<b>\$ 3,076</b>	<b>\$ 2,667</b>	<b>\$ 1,654</b>

(a) Refer to "Non-GAAP Financial Measures Definitions."

**F&G - An Operating Segment of FNF**  
**Financial Supplement - March 31, 2022**  
**(All periods are unaudited)**

**Condensed Consolidated Balance Sheets**

	<b>March 31, 2022</b>	<b>December 31, 2021</b>	<b>September 30, 2021</b>	<b>June 30, 2021</b>	<b>March 31, 2021</b>
<b>Assets</b>					
<b>Investments:</b>					
Fixed maturity securities available for sale, at fair value, net of allowance for credit losses of \$6 at March 31, 2022	\$ 29,478	\$ 29,962	\$ 28,550	\$ 27,616	\$ 25,768
Preferred securities, at fair value	934	1,028	870	882	908
Equity securities, at fair value	139	143	156	176	141
Derivative investments	487	816	581	691	542
Mortgage loans, net of allowance for credit losses of \$32 at March 31, 2022	4,217	3,749	3,484	2,794	2,374
Investments in unconsolidated affiliates	2,696	2,350	2,022	1,667	1,281
Other long-term investments	510	489	454	448	447
Short-term investments	387	373	258	356	72
Total investments	<u>\$ 38,848</u>	<u>\$ 38,910</u>	<u>\$ 36,375</u>	<u>\$ 34,630</u>	<u>\$ 31,533</u>
Cash and cash equivalents	1,168	1,533	2,320	1,016	995
Trade and notes receivables	3	3	11	11	11
Reinsurance recoverable, net of allowance for credit losses of \$20 at March 31, 2022 (a)	3,801	3,610	3,492	3,297	3,404
Goodwill (a)	1,756	1,756	1,756	1,756	1,751
Prepaid expenses and other assets	625	613	662	415	470
Lease assets	9	8	8	8	8
Other intangible assets, net (a)	2,699	2,234	2,086	2,060	2,061
Property and equipment, net	14	13	13	13	13
Income taxes receivable	46	50	—	—	—
Deferred tax asset (a)	142	—	—	51	130
Assets of discontinued operations	—	—	—	—	311
<b>Total assets</b>	<u><u>\$ 49,111</u></u>	<u><u>\$ 48,730</u></u>	<u><u>\$ 46,723</u></u>	<u><u>\$ 43,257</u></u>	<u><u>\$ 40,687</u></u>

(a) These line items included adjustments that were recorded during the remeasurement period subsequent to the June 1, 2020 acquisition. The following adjustments were recorded as of the opening balance sheet at June 1, 2020 during the quarter ending June 30, 2021: Reinsurance recoverable, (\$289), Goodwill, \$5, Other intangible assets, net, \$61, and Deferred tax asset, \$1.

**Condensed Consolidated Balance Sheets (continued)**

	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
<b>Liabilities and Shareholders' Equity</b>					
Contractholder funds	\$ 36,237	\$ 35,525	\$ 33,988	\$ 32,166	\$ 29,592
Future policy benefits (b)	5,217	4,732	3,985	3,670	3,959
Accounts payable and accrued liabilities (b)	1,536	1,297	1,670	1,276	1,368
Income taxes payable	—	—	3	17	5
Deferred tax liability	—	24	9	—	—
Notes payable	975	977	979	589	589
Funds withheld for reinsurance liabilities	1,852	1,676	1,508	1,271	1,026
Lease liabilities	14	14	14	14	14
Liabilities of discontinued operations	—	—	—	—	339
<b>Total liabilities</b>	<b>\$ 45,831</b>	<b>\$ 44,245</b>	<b>\$ 42,156</b>	<b>\$ 39,003</b>	<b>\$ 36,892</b>
<b>Shareholders' equity:</b>					
Additional paid-in-capital	2,753	2,750	2,748	2,746	2,744
Retained earnings	1,238	1,001	880	507	425
Accumulated other comprehensive income ("AOCI")	(711)	734	939	1,001	626
<b>Total shareholders' equity</b>	<b>\$ 3,280</b>	<b>\$ 4,485</b>	<b>\$ 4,567</b>	<b>\$ 4,254</b>	<b>\$ 3,795</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 49,111</b>	<b>\$ 48,730</b>	<b>\$ 46,723</b>	<b>\$ 43,257</b>	<b>\$ 40,687</b>

(b) Future policy benefits and Accounts payable and accrued liabilities included (\$228) and \$6 adjustments as of the opening balance sheet at June 1, 2020, respectively, during the quarter ending June 30, 2021.

**Reconciliation of Total Shareholders' Equity to Total Shareholders' Equity Excluding AOCI**

	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
Total shareholders' equity	\$ 3,280	\$ 4,485	\$ 4,567	\$ 4,254	\$ 3,795
Less: AOCI	(711)	734	939	1,001	626
<b>Total shareholders' equity excluding AOCI (c)</b>	<b>\$ 3,991</b>	<b>\$ 3,751</b>	<b>\$ 3,628</b>	<b>\$ 3,253</b>	<b>\$ 3,169</b>

(c) Refer to "Non-GAAP Financial Measures Definitions"

**F&G - An Operating Segment of FNF**  
**Financial Supplement - March 31, 2022**  
**(All periods are unaudited)**

**Condensed Consolidated Statements of Operations**

	Three months ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
<b>Revenues:</b>					
Life insurance premiums and other fees (a)	\$ 594	\$ 838	\$ 431	\$ 62	\$ 64
Interest and investment income	451	511	481	487	373
Recognized gains and losses, net	(297)	345	15	253	102
Total revenues	<u>748</u>	<u>1,694</u>	<u>927</u>	<u>802</u>	<u>539</u>
<b>Benefits and expenses:</b>					
Benefits and other changes in policy reserves	208	1,404	185	575	(26)
Personnel costs	30	36	32	32	29
Other operating expenses	18	29	22	26	28
Depreciation and amortization	143	65	210	65	144
Interest expense	8	8	6	7	8
Total benefits and expenses	<u>407</u>	<u>1,542</u>	<u>455</u>	<u>705</u>	<u>183</u>
Pre-tax earnings	341	152	472	97	356
Income tax expense	(105)	(31)	(96)	(21)	(72)
Net earnings from continuing operations	<u>236</u>	<u>121</u>	<u>376</u>	<u>76</u>	<u>284</u>
(Loss) earnings from discontinued operations, net of tax	—	—	(3)	6	5
<b>Net earnings attributable to common shareholders</b>	<u>\$ 236</u>	<u>\$ 121</u>	<u>\$ 373</u>	<u>\$ 82</u>	<u>\$ 289</u>

(a) Included within "Escrow, title-related and other fees" in FNF 10-K/ 10-Q.



**F&G - An Operating Segment of FNF**  
**Financial Supplement - March 31, 2022**  
**(All periods are unaudited)**

**Reconciliation from Net Earnings to Adjusted Net Earnings (a)**

	Three months ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
Net earnings from continuing operations	\$ 236	\$ 121	\$ 376	\$ 76	\$ 284
<b>Non-GAAP adjustments (a):</b>					
Recognized (gains) and losses, net	(33)	(76)	(98)	(63)	(82)
Indexed product related derivatives	(168)	32	26	75	(185)
Purchase price amortization	6	6	7	6	7
Transaction costs	—	—	1	2	2
Other non-recurring items (b)	—	—	(284)	—	—
Income taxes on non-GAAP adjustments	41	7	73	(4)	52
Adjusted net earnings (a)	\$ 82	\$ 90	\$ 101	\$ 92	\$ 78

**Notable Items**

Each quarterly reporting period, we identify notable items that help explain the trends in our Adjusted net earnings as we believe these items provide further clarity to the financial performance of the business.

	Three months ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
Adjusted net earnings (a)	\$ 82	\$ 90	\$ 101	\$ 92	\$ 78
<b>Notable items [(unfavorable)/favorable]</b>					
Single premium immediate annuities ("SPIA") mortality & other reserve adjustments (c)	4	(7)	7	3	7
Assumption review and unlocking (d)	—	—	—	8	—
Other notable items (e)	(20)	10	20	11	5

(a) Refer to "Non-GAAP Financial Measures Definitions."

(b) Reflects adjustments to benefits and other changes in policy reserves and depreciation and amortization resulting from the implementation of a new actuarial valuation system.

(c) The release of annuity reserves associated with mortality of annuitants, which varies due to timing, volume and severity of experience, and other reserve adjustments.

(d) Reflects unlocking from updating our DAC, VOBA, DSI and cost of reinsurance amortization models for actual experience and equity market fluctuations.

(e) Costs incurred during research and exploration of potential merger or acquisition of a business or a group of insurance policies via asset acquisition or (inforce) reinsurance agreement, income from bond prepayment and CLO redemptions, changes in tax valuation and other net activity.

**F&G - An Operating Segment of FNF**  
**Financial Supplement - March 31, 2022**  
**(All periods are unaudited)**

**Adjusted Net Earnings Statement (a)**

	Three months ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
<b>Revenues:</b>					
Life insurance premiums and other fees (b) (i)	\$ 593	\$ 840	\$ 430	\$ 62	\$ 64
Interest and investment income (c)	448	431	381	377	333
Recognized gains and losses, net (d)	—	—	—	—	—
Total revenues	1,041	1,271	811	439	397
<b>Benefits and expenses:</b>					
Benefits and other changes in policy reserves (e) (i)	775	1,023	577	214	188
Personnel costs	30	36	32	32	29
Other operating expenses (f)	18	29	22	24	26
Depreciation and amortization (g)	64	61	49	46	48
Interest expense	8	9	6	7	8
Total benefits and expenses	895	1,158	686	323	299
Pre-tax earnings	146	113	125	116	98
Income tax expense	(64)	(23)	(24)	(24)	(20)
<b>Adjusted net earnings (a)</b>	<b>\$ 82</b>	<b>\$ 90</b>	<b>\$ 101</b>	<b>\$ 92</b>	<b>\$ 78</b>
Notable items included in Adjusted net earnings (h)	\$ (16)	\$ 3	\$ 27	\$ 22	\$ 12

(a) Refer to "Non-GAAP Financial Measures Definitions."

(b) Life insurance premiums and other fees are included within "Escrow, title-related and other fees" in FNF 10-K/ 10-Q, and have been adjusted to remove primarily the impact of unearned revenue on the adjustments below.

(c) Interest and investment income has been adjusted to remove the market volatility on the alternative investment portfolio that differ from management's expectation of returns over the life of these assets.

(d) Recognized gains and losses (net) have been adjusted to remove the effect of recognized (gains) losses including changes in allowance for expected credit losses and OTTI; changes in fair values of indexed product related derivatives and embedded derivatives, net of hedging costs; and the change in fair value of the reinsurance related embedded derivative.

(e) Benefits and other changes in policy reserves has been adjusted to remove the effects of the changes in fair values of indexed product embedded derivatives, changes in allowance for expected credit losses on reinsurance recoverables, the fair value impacts of assumed reinsurance, those resulting from the implementation of a new actuarial system at September 30, 2021, and changes in the SOP 03-1 reserve resulting from the adjustments above, as applicable.

(f) Other operating expenses have been adjusted to remove the effects of transaction costs.

(g) Depreciation and amortization has been adjusted to remove the impact on DAC, VOBA, and DSI of the adjustments above, as applicable, purchase price amortization and those resulting from the implementation of a new actuarial valuation system at September 30, 2021.

(h) Refer to page 7 "Notable Items" for further detail of notable items.

(i) Includes premiums from agreements related to our new PRT business beginning in the three months ended September 30, 2021.

**F&G - An Operating Segment of FNF**  
**Financial Supplement - March 31, 2022**  
**(All periods are unaudited)**

**Financial Strength Ratings**

	<b>A.M. Best</b>	<b>S&amp;P</b>	<b>Fitch</b>	<b>Moody's</b>
<b>Holding Company Ratings</b>				
F&G Annuities & Life, Inc.				
Issuer Credit / Default Rating	Not Rated	BBB-	BBB	Ba2
Outlook		Stable	Stable	Positive
CF Bermuda Holdings Limited				
Issuer Credit / Default Rating	Not Rated	BBB-	BBB	Ba1
Outlook		Stable	Stable	Positive
Fidelity & Guaranty Life Holdings, Inc.				
Issuer Credit / Default Rating	bbb-	BBB-	BBB	Not Rated
Outlook	Stable	Stable	Stable	
Senior Unsecured Notes	bbb-	BBB	BBB	Baa2
Outlook	Stable			Stable
<b>Operating Subsidiary Ratings</b>				
Fidelity & Guaranty Life Insurance Company				
Financial Strength Rating	A-	A-	A-	Baa1
Outlook	Stable	Stable	Stable	Positive
Fidelity & Guaranty Life Insurance Company of New York				
Financial Strength Rating	A-	A-	A-	Not Rated
Outlook	Stable	Stable	Stable	
F&G Life Re Ltd				
Financial Strength Rating	Not Rated	A-	A-	Baa1
Outlook		Stable	Stable	Positive
F&G Cayman Re Ltd				
Financial Strength Rating	Not Rated	Not Rated	A-	Not Rated
Outlook			Stable	

**F&G - An Operating Segment of FNF**  
**Financial Supplement - March 31, 2022**  
**(All periods are unaudited)**

**Total Product Net Investment Spread**

	Three months ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
Net investment income	\$ 451	\$ 511	\$ 481	\$ 487	\$ 373
AAUM (a)	37,459	35,699	32,692	30,423	29,016
Yield on AAUM (a)	4.82 %	5.73 %	5.89 %	6.40 %	5.15 %
Alternative investment yield adjustment (a)	(0.04)%	(0.90)%	(1.23)%	(1.43)%	(0.56)%
Adjusted Yield on AAUM (a)	4.78 %	4.83 %	4.66 %	4.97 %	4.59 %
Interest credits	\$ 75	\$ 77	\$ 63	\$ 73	\$ 74
Option & futures costs	84	80	75	70	65
Total interest credited and option costs	\$ 159	\$ 157	\$ 138	\$ 143	\$ 139
Average account value	33,532	32,340	30,469	28,273	27,252
Interest credited & option cost	1.89 %	1.94 %	1.81 %	2.02 %	2.04 %
Net investment spread (a)	2.89 %	2.89 %	2.85 %	2.95 %	2.55 %

(a) Refer to "Non-GAAP Financial Measures Definitions."

**F&G - An Operating Segment of FNF**  
**Financial Supplement - March 31, 2022**  
**(All periods are unaudited)**

**FIA Net Investment Spread**

	Three months ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
Net investment income	\$ 311	\$ 367	\$ 368	\$ 377	\$ 276
AAUM (a)	23,717	22,824	22,146	20,896	20,217
Yield on AAUM (a)	5.25 %	6.43 %	6.65 %	7.22 %	5.46 %
Alternative investment yield adjustment (a)	(0.16)%	(1.19)%	(1.81)%	(2.20)%	(0.81)%
Adjusted Yield on AAUM (a)	5.09 %	5.24 %	4.84 %	5.02 %	4.65 %
Interest credits	\$ 9	\$ 9	\$ 2	\$ 13	\$ 15
Option & futures costs	84	80	75	70	65
Total interest credited and option costs	\$ 93	\$ 89	\$ 77	\$ 83	\$ 80
Average account value	22,244	21,513	20,680	19,842	19,028
Interest credited & option cost	1.67 %	1.65 %	1.49 %	1.67 %	1.67 %
Net investment spread (a)	3.42 %	3.59 %	3.35 %	3.35 %	2.98 %

(a) Refer to "Non-GAAP Financial Measures Definitions."

**Assets Under Management Rollforward and Average Assets Under Management**

	Three months ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
AUM at beginning of period (a)	\$ 36,494	\$ 34,665	\$ 31,760	\$ 29,700	\$ 28,553
Net new business asset flows	2,223	2,050	2,747	2,327	1,269
Net reinsurance and other transactions	(116)	(221)	158	(267)	(122)
AUM at end of period (a)	\$ 38,601	\$ 36,494	\$ 34,665	\$ 31,760	\$ 29,700
AAUM (a)	\$ 37,459	\$ 35,699	\$ 32,692	\$ 30,423	\$ 29,016

**Annuity Account Balance Rollforward (b)**

	Three months ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
Account balances at beginning of period:	\$ 26,673	\$ 25,662	\$ 24,774	\$ 23,803	\$ 22,992
Net deposits	1,073	1,321	1,311	1,390	1,265
Surrenders, withdrawals, deaths, etc.	(539)	(517)	(625)	(628)	(585)
Net flows	534	804	686	762	680
Premium and interest bonuses	22	23	20	21	18
Fixed interest credited and index credits	142	226	217	225	148
Guaranteed product rider fees	(40)	(42)	(35)	(37)	(35)
Account balance at end of period	<u>\$ 27,331</u>	<u>\$ 26,673</u>	<u>\$ 25,662</u>	<u>\$ 24,774</u>	<u>\$ 23,803</u>

(a) Refer to "Non-GAAP Financial Measures Definitions."

(b) The rollforward reflects the vested account balance of our fixed index annuities and fixed rate annuities, net of reinsurance.

**Annuity Liability Characteristics**

	<b>Fixed Annuities Account Value</b>	<b>Fixed Index Annuities Account Value</b>
	<b>March 31, 2022</b>	
<b><u>SURRENDER CHARGE PERCENTAGES:</u></b>		
No surrender charge	\$ 342	\$ 2,658
0.0% < 2.0%	21	107
2.0% < 4.0%	34	816
4.0% < 6.0%	718	2,064
6.0% < 8.0%	1,681	3,493
8.0% < 10.0%	2,004	7,920
10.0% or greater	—	5,473
	<u>\$ 4,800</u>	<u>\$ 22,531</u>

	<b>Fixed Annuities Account Value</b>	<b>Fixed Index Annuities Account Value</b>
	<b>March 31, 2022</b>	
<b><u>CREDITED RATE (INCLUDING BONUS INTEREST) VS. ULTIMATE MINIMUM GUARANTEED RATE DIFFERENTIAL:</u></b>		
No differential	\$ 499	\$ 1,464
0.0% - 1.0%	678	1,121
1.0% - 2.0%	1,731	4
2.0% - 3.0%	1,892	—
Allocated to index strategies	—	19,942
	<u>\$ 4,800</u>	<u>\$ 22,531</u>

**F&G - An Operating Segment of FNF**  
**Financial Supplement - March 31, 2022**  
**(All periods are unaudited)**

**Summary of Invested Assets by Asset Class**

	March 31, 2022			December 31, 2021		
	Amortized Cost	Fair Value	Percent	Amortized Cost	Fair Value	Percent
Fixed maturity securities, available for sale:						
United States Government full faith and credit	\$ 261	\$ 262	1 %	\$ 50	\$ 50	— %
United States Government sponsored entities	57	55	— %	74	74	— %
United States municipalities, states and territories	1,380	1,309	3 %	1,386	1,441	4 %
Foreign Governments	190	180	— %	197	205	1 %
Corporate securities:						
Finance, insurance and real estate	5,303	5,064	13 %	4,881	5,109	13 %
Manufacturing, construction and mining	910	872	2 %	880	932	2 %
Utilities, energy and related sectors	2,865	2,654	7 %	2,881	2,987	8 %
Wholesale/retail trade	2,614	2,440	6 %	2,503	2,627	7 %
Services, media and other	3,289	3,029	8 %	3,227	3,349	8 %
Hybrid securities	806	819	2 %	812	881	2 %
Non-agency residential mortgage-backed securities	735	698	2 %	648	648	2 %
Commercial mortgage-backed securities	2,937	3,038	8 %	2,669	2,964	7 %
Asset-backed securities	4,888	4,751	12 %	4,514	4,550	12 %
CLO securities	4,249	4,307	11 %	4,002	4,145	11 %
<b>Total fixed maturity securities, available for sale</b>	<b>\$ 30,484</b>	<b>\$ 29,478</b>	<b>75 %</b>	<b>\$ 28,724</b>	<b>\$ 29,962</b>	<b>77 %</b>
Equity securities	1,107	1,073	3 %	1,135	1,171	3 %
Alternative investments:						
Private equity	1,287	1,287	3 %	1,181	1,181	3 %
Real assets	359	358	1 %	339	340	1 %
Credit	1,051	1,051	3 %	829	829	2 %
Commercial mortgage loans	2,231	2,147	6 %	2,168	2,265	6 %
Residential mortgage loans	1,986	1,904	5 %	1,581	1,549	4 %
Other (primarily derivatives and company owned life insurance)	1,006	997	3 %	971	1,305	3 %
Short term investments	387	387	1 %	373	373	1 %
<b>Total (a)</b>	<b>\$ 39,898</b>	<b>\$ 38,682</b>	<b>100 %</b>	<b>\$ 37,301</b>	<b>\$ 38,975</b>	<b>100 %</b>

(a) Asset duration of 5.9 years and 6.4 years vs. liability duration of 6.1 years and 7.1 years for the periods ending March 31, 2022 and December 31, 2021, respectively.



**Credit Quality of Fixed Maturity Securities**

NAIC Designation	March 31, 2022	
	Fair Value	Percent
1	\$ 16,168	55 %
2	10,905	37 %
3	1,669	6 %
4	608	2 %
5	74	— %
6	54	— %
	<u>\$ 29,478</u>	<u>100 %</u>

Rating Agency Rating	March 31, 2022	
	Fair Value	Percent
AAA	\$ 862	3 %
AA	2,128	7 %
A	7,571	26 %
BBB	9,709	33 %
Not rated	7,091	24 %
Total investment grade	<u>27,361</u>	<u>93 %</u>
BB	1,175	4 %
B and below	408	1 %
Not rated	534	2 %
Total below investment grade	<u>2,117</u>	<u>7 %</u>
	<u>\$ 29,478</u>	<u>100 %</u>

**Summary of Residential Mortgage Backed Securities by Collateral Type and NAIC Designation**

Total by collateral type	March 31, 2022	
	Amortized Cost	Fair Value
Government Agency	\$ 57	\$ 55
Prime	611	578
Subprime	52	51
Alt-A	72	69
	<u>\$ 792</u>	<u>\$ 753</u>

Total by NAIC designation	March 31, 2022	
	Amortized Cost	Fair Value
1	\$ 777	\$ 739
2	5	5
3	4	4
4	5	4
5	1	1
	<u>\$ 792</u>	<u>\$ 753</u>

**Top 5 Reinsurers**

Parent Company/Principal Reinsurers	Reinsurance Recoverable (a)	March 31, 2022			
		Financial Strength Rating			
		AM Best	S&P	Fitch	Moody's
Wilton Re	\$ 1,279	A+	not rated	A+	not rated
Aspida Life Re Ltd	1,103	A-	not rated	BBB	not rated
Somerset Reinsurance Ltd	727	A-	BBB+	not rated	not rated
London Life Reinsurance Co.	101	A+	not rated	not rated	not rated
Security Life of Denver	100	not rated	A-	A-	Baa1

(a) Reinsurance recoverables do not include unearned ceded premiums that would be recovered in the event of early termination of certain traditional life policies.

### **Non-GAAP Financial Measures Definitions**

The following represents the definitions of non-GAAP measures used by F&G, as an operating segment of FNF:

#### ***Adjusted Net Earnings Attributable to Common Shareholders (Adjusted Net Earnings)***

Adjusted net earnings is a non-GAAP economic measure we use to evaluate financial performance each period. Adjusted net earnings is calculated by adjusting net earnings (loss) from continuing operations attributable to common shareholders to eliminate:

- (i) Recognized (gains) and losses, net: the impact of net investment gains/losses, including changes in allowance for expected credit losses and other than temporary impairment ("OTTI") losses, recognized in operations; the impact of market volatility on the alternative asset portfolio that differ from management's expectation of returns over the life of these assets; and the effect of changes in fair value of the reinsurance related embedded derivative;
- (ii) Indexed product related derivatives: the impacts related to changes in the fair value, including both realized and unrealized gains and losses, of index product related derivatives and embedded derivatives, net of hedging cost;
- (iii) Purchase price amortization: the impacts related to the amortization of certain intangibles (internally developed software, trademarks and value of distribution asset ("VODA")) recognized as a result of acquisition activities;
- (iv) Transaction costs: the impacts related to acquisition, integration and merger related items; and
- (v) Other "non-recurring", "infrequent" or "unusual items": Management excludes certain items determined to be "non-recurring", "infrequent" or "unusual" from adjusted net earnings when incurred if it is determined these expenses are not a reflection of the core business and when the nature of the item is such that it is not reasonably likely to recur within two years and/or there was not a similar item in the preceding two years.

Adjustments to adjusted net earnings are net of the corresponding impact on amortization of intangibles, as appropriate. The income tax impact related to these adjustments is measured using an effective tax rate, as appropriate by tax jurisdiction. While these adjustments are an integral part of the overall performance of F&G, market conditions and/or the non-operating nature of these items can overshadow the underlying performance of the core business. Accordingly, management considers this to be a useful measure internally and to investors and analysts in analyzing the trends of our operations. Adjusted net earnings should not be used as a substitute for net earnings (loss). However, we believe the adjustments made to net earnings (loss) in order to derive adjusted net earnings provide an understanding of our overall results of operations.

#### ***Total Shareholders' Equity Excluding AOCI***

Total Shareholders' Equity Excluding AOCI is based on Total Shareholders' Equity excluding the effect of AOCI. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, Management considers this non-GAAP financial measure to provide useful supplemental information internally and to investors and analysts assessing the level of earned equity on Total Shareholders' Equity.

#### ***Assets Under Management (AUM)***

AUM is calculated as the sum of:

- (i) total invested assets at amortized cost, excluding derivatives, net of reinsurance qualifying for risk transfer in accordance with GAAP;
- (ii) related party loans and investments;
- (iii) accrued investment income;
- (iv) the net payable/receivable for the purchase/sale of investments, and
- (v) cash and cash equivalents excluding derivative collateral at the beginning of the period and the end of each month in the period, divided by the total number of months in the period plus one.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the rate of return on assets available for reinvestment.

**Non-GAAP Financial Measures Definitions (continued)**

***Average Assets Under Management (AAUM)***

AAUM is calculated as AUM at the beginning of the period and the end of each month in the period, divided by the total number of months in the period plus one.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the rate of return on assets available for reinvestment.

***Yield on AAUM***

Yield on AAUM is calculated by dividing annualized net investment income by AAUM. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the level of return earned on AAUM.

***Alternative Investment Yield Adjustment***

Alternative investment yield adjustment is the current period yield impact of market volatility on the alternative investment portfolio that differ from management's expectation of returns over the life of these assets. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the level of return earned on AAUM.

***Adjusted Yield on AAUM***

Adjusted Yield on AAUM is calculated by dividing annualized net investment income by AAUM, plus or minus the alternative investment yield adjustment. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the level of return earned on AAUM.

***Net Investment Spread***

Net investment spread is the excess of net investment income, adjusted for market volatility on the alternative asset investment portfolio, earned over the sum of interest credited to policyholders and the cost of hedging our risk on indexed product policies. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the performance of the Company's invested assets against the level of investment return provided to policyholders, inclusive of hedging costs.

***Adjusted Return on Assets***

Adjusted Return on Assets is calculated by dividing annualized adjusted net earnings by year-to-date AAUM. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing financial performance and profitability earned on AAUM.

***Sales***

Annuity, IUL, funding agreement and non-life contingent PRT sales are not derived from any specific GAAP income statement accounts or line items and should not be viewed as a substitute for any financial measure determined in accordance with GAAP. Sales from these products are recorded as deposit liabilities (i.e. contractholder funds) within the Company's consolidated financial statements in accordance with GAAP. Life contingent PRT sales are recorded as premiums in revenues within the consolidated financial statements. Management believes that presentation of sales, as measured for management purposes, enhances the understanding of our business and helps depict longer term trends that may not be apparent in the results of operations due to the timing of sales and revenue recognition.